

# Basic Business Real Estate Certificate



## CATALOG 2022-23

GE Pattern: None  
Total Units: 60 Units  
Program Code: [BBRES.CERT](#)



### Category Key

(a)	<b>Articulated Credit</b>	A course taught at the high school that teaches the same content as the community college allowing the high school student to receive college credit.	<b>GE</b>	<b>General Education</b>	A course that fulfills a specific general education requirement for this degree, which can be replaced with another course that meets the same requirements.
	<b>Elec</b>	<b>Elective</b>		<b>RE</b>	<b>Restricted Electives</b>
		A degree - applicable course that is part of a degree road map to ensure that there is a total of at least 60 units, which is a requirement for an AS degree.			A course selected from a list of elective courses specified for this degree in the course list in the catalog, which can be replaced with another course from the same list.
	<b>Req</b>	<b>Required Core</b>			A course that is required for this degree

## Year 1

Semester 1				6 Units	
Category	Course	Title	GE Area	Unit	
Req	BRE 100	Real Estate Principles		3	
Req	BADM 103 or BRE 101	Financial Accounting Fundamentals or Real Estate Practices		3	



Semester 2				6 Units	
Category	Course	Title	GE Area	Unit	
Req	BRE 126	Real Estate Finance		3.0	
Req	BRE 142	Real Estate Marketing		3.0	

## Year 2

Semester 1				6 Units	
Category	Course	Title	GE Area	Unit	
Req	BRE 110	Legal Aspects of Real Estate I		3.0	
Req	BRE 120	Real Estate Appraisal		3.0	



**+2,675**  
5-year Job Demand  
Increase in  
MDCP Region

**Average Hourly  
Wage**

**\$46.07**  
MDCP Region

**\$44.45**  
SB County

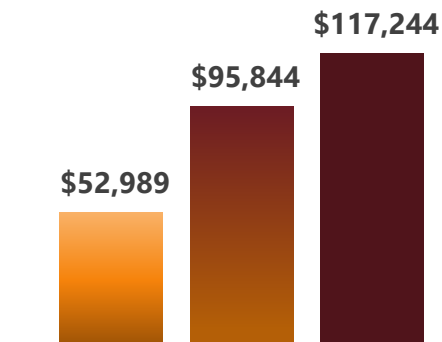
**\$51.67**  
California

**MDCP  
Regional Labor Market  
Snapshot**  
**Occupations  
In Business and  
Real Estate  
Operations**



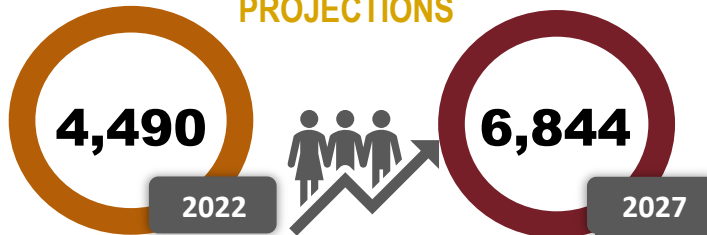
**Salary Guide**

AVERAGE BY EXPERIENCE



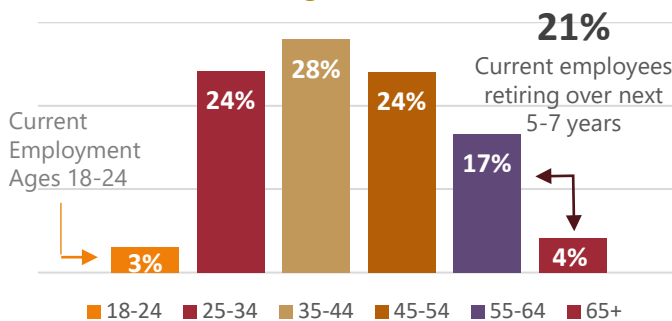
■ Starting ■ Average ■ Experienced

**EMPLOYMENT  
PROJECTIONS**



5-year demand includes new jobs, transfers, and retirements

**Current Age Breakdown**



**AVERAGE WAGE INFORMATION PER JOBS IN REGION**

Occupation	Average Hourly Wage			HD Average Salary
	HD	SBC	California	
Real Estate Sales Agent (HS)	\$28.75	\$25.89	\$35.87	\$59,800
Real Estate Brokers (HS)	\$55.99	\$55.42	\$57.26	\$116,500
^General Operations Managers (B)	\$58.12	\$55.49	\$65.61	\$120,900
^Management Analysts (B)	\$46.57	\$44.18	\$52.87	\$96,900
Market Analysts and Marketing Specialists (B)	\$35.22	\$34.01	\$43.24	\$73,300
^Project Management and Business Operations Specialists (B)	\$47.54	\$46.11	\$53.95	\$98,900
Purchasing Managers (B)	\$63.55	\$61.47	\$71.96	\$132,200
Appraisers and Assessors of Real Estate (B)	\$37.74	\$36.25	\$42.11	\$78,500
Loan Officers (B)	\$41.16	\$41.26	\$42.18	\$85,600

Average hourly wage based on listed occupations  
(HS = High School Diploma; PSC = Postsecondary Certificate; A = Associates Degree; B = Bachelor's Degree;  
M = Master's Degree; D = Professional or Doctorate Degree)

HD Average wages based on listed occupations  
^High Demand Occupation



**CONTINUING EDUCATION AND TRAINING**

**Program**

- AS Business Administration
- BA Business Administration
- BA Business Administration
- BA Business Administration
- MS Business Analytics
- MBA Business Administration
- MS Business Analytics

**College**

- Victor Valley CC
- Cal State San Bernardino
- Azusa Pacific University
- University of La Verne
- Cal State San Bernardino
- Cal Poly Pomona
- UC Riverside

For additional information on VVC's Agriculture Degree:  
<https://catalog.vvc.edu/degrees-certificates/business-real-estate-escrow/#certificatestext>

**LOCAL EMPLOYERS**

**Employer**

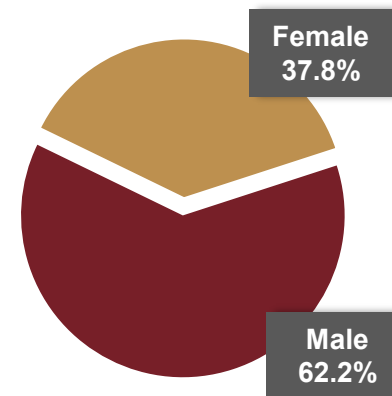
- Desert Accounting Service
- Desert Community Bank
- HD Association of Realtors
- Next Home Liberty
- Premier One Realty
- Raymond James
- Saddlerock Reverse Mortgage



**Website**

- <https://www.das1040.com/home>
- <https://dcbk.org/about-us/careers.html>
- <https://vvar.com/>
- <http://nexthomeliberty.com/>
- <http://www.vvmls.com/>
- <https://www.raymondjames.com/careers>
- <http://saddlerockreverse.com/>

**Current Gender  
Breakdown**



Serving the High Desert Region