

Business Real Estate Apprenticeship Certificate



CATALOG 2022-23

GE Pattern: [VVC GE](#)
Total Units: 60 Units
Program Code: [BREAPP.CERT](#)



Category Key

(a)	Articulated Credit	A course taught at the high school that teaches the same content as the community college allowing the high school student to receive college credit.	GE	General Education	A course that fulfills a specific general education requirement for this degree, which can be replaced with another course that meets the same requirements.
	Elec	Elective		RE	Restricted Electives
	Req	Required Core			A course selected from a list of elective courses specified for this degree in the course list in the catalog, which can be replaced with another course from the same list.
					A course that is required for this degree

To participate (sit) for the real estate salesperson's exam, California Real Estate Law requires that prospective real estate licensees' complete college-level courses in Real Estate Principles, Real Estate Practices, and one additional elective from the Group II list. This certificate program provides students with courses they need to comply with that law. This certificate, along with the successful completion of the California Real Estate Salesperson's exam, enables students to obtain employment as a real estate licensee within the state of California.

Semester 1

15 Units

Category	Course	Title	GE Area	Unit
Req	BRE 100	Real Estate Principles		3
Req	BRE 101	Real Estate Practices		3



Semester 2

15 Units

Category	Course	Title	GE Area	Unit
RE	Any	Choose one: Fall offerings: BRE 110, 120, or 140 Spring offerings: BRE 126, 127, or 139		3



+2,675
5-year Job Demand
Increase in
MDCP Region

**Average Hourly
Wage**

\$46.07
MDCP Region

\$44.45
SB County

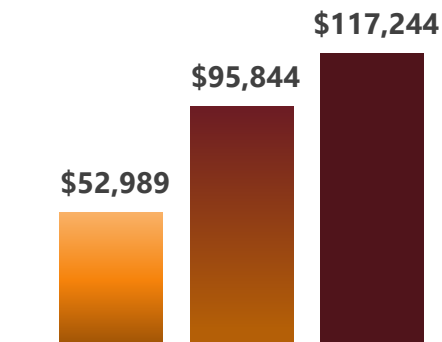
\$51.67
California

**MDCP
Regional Labor Market
Snapshot**
**Occupations
In Business and
Real Estate
Operations**

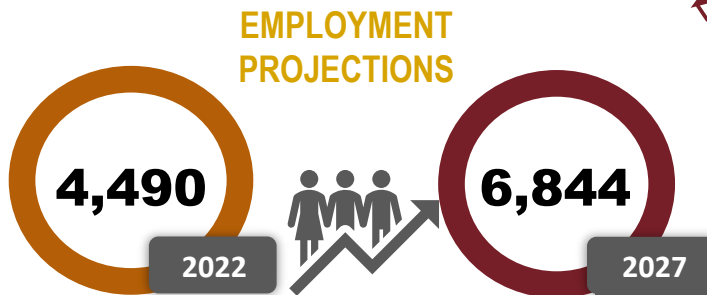


Salary Guide

AVERAGE BY EXPERIENCE



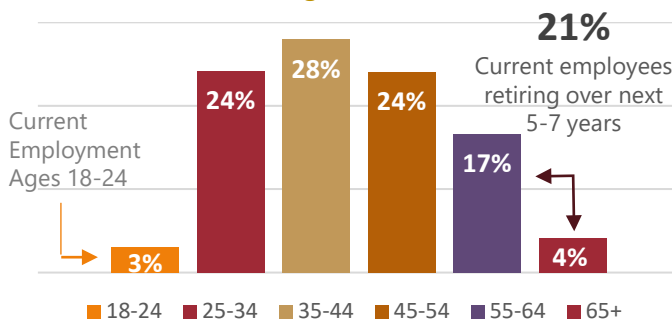
■ Starting ■ Average ■ Experienced



**EMPLOYMENT
PROJECTIONS**

5-year demand includes new jobs, transfers, and retirements

Current Age Breakdown



AVERAGE WAGE INFORMATION PER JOBS IN REGION

Occupation	Average Hourly Wage			HD Average Salary
	HD	SBC	California	
Real Estate Sales Agent (HS)	\$28.75	\$25.89	\$35.87	\$59,800
Real Estate Brokers (HS)	\$55.99	\$55.42	\$57.26	\$116,500
[^] General Operations Managers (B)	\$58.12	\$55.49	\$65.61	\$120,900
[^] Management Analysts (B)	\$46.57	\$44.18	\$52.87	\$96,900
Market Analysts and Marketing Specialists (B)	\$35.22	\$34.01	\$43.24	\$73,300
[^] Project Management and Business Operations Specialists (B)	\$47.54	\$46.11	\$53.95	\$98,900
Purchasing Managers (B)	\$63.55	\$61.47	\$71.96	\$132,200
Appraisers and Assessors of Real Estate (B)	\$37.74	\$36.25	\$42.11	\$78,500
Loan Officers (B)	\$41.16	\$41.26	\$42.18	\$85,600

Average hourly wage based on listed occupations
(HS = High School Diploma; PSC = Postsecondary Certificate; A = Associates Degree; B = Bachelor's Degree;
M = Master's Degree; D = Professional or Doctorate Degree)

HD Average wages based on listed occupations
[^]High Demand Occupation



CONTINUING EDUCATION AND TRAINING

Program	College
AS Business Administration	Victor Valley CC
BA Business Administration	Cal State San Bernardino
BA Business Administration	Azusa Pacific University
BA Business Administration	University of La Verne
MS Business Analytics	Cal State San Bernardino
MBA Business Administration	Cal Poly Pomona
MS Business Analytics	UC Riverside

For additional information on VVC's Agriculture Degree:
<https://catalog.vvc.edu/degrees-certificates/business-real-estate-escrow/#BREAPP-CERT>

LOCAL EMPLOYERS

Employer	Website
Desert Accounting Service	https://www.das1040.com/home
Desert Community Bank	https://dcbk.org/about-us/careers.html
HD Association of Realtors	https://vvar.com/
Next Home Liberty	http://nexthomeliberty.com/
Premier One Realty	http://www.vvmls.com/
Raymond James	https://www.raymondjames.com/careers
Saddlerock Reverse Mortgage	http://saddlerockreverse.com/



**Current Gender
Breakdown**

