



+2,675
5-year Job Demand
Increase in
MDCP Region

**Average Hourly
Wage**

\$46.07
MDCP Region

\$44.45
SB County

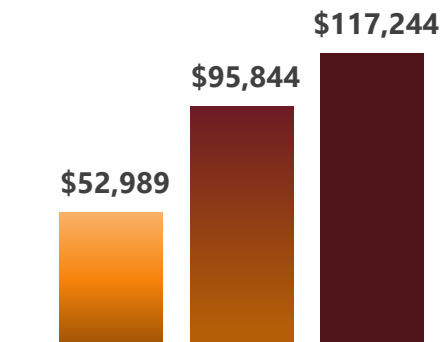
\$51.67
California

**MDCP
Regional Labor Market
Snapshot**
**Occupations
In Business and
Real Estate
Operations**



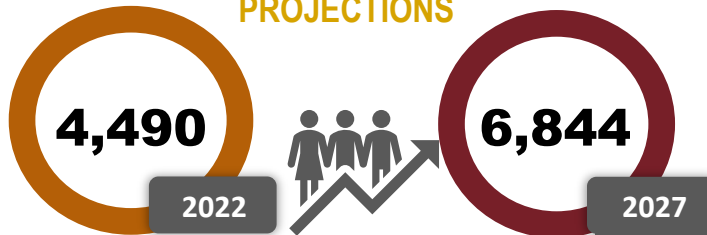
Salary Guide

AVERAGE BY EXPERIENCE



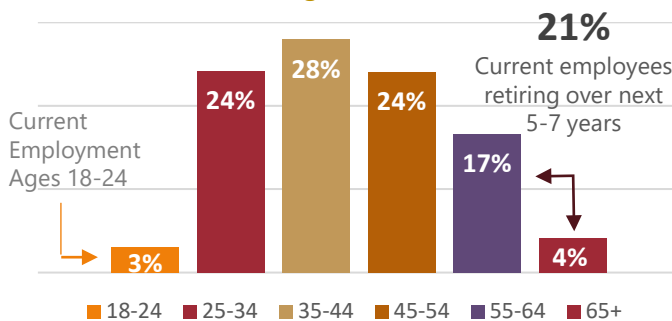
■ Starting ■ Average ■ Experienced

**EMPLOYMENT
PROJECTIONS**



5-year demand includes new jobs, transfers, and retirements

Current Age Breakdown



AVERAGE WAGE INFORMATION PER JOBS IN REGION

Occupation	Average Hourly Wage			HD Average Salary
	HD	SBC	California	
Real Estate Sales Agent (HS)	\$28.75	\$25.89	\$35.87	\$59,800
Real Estate Brokers (HS)	\$55.99	\$55.42	\$57.26	\$116,500
[^] General Operations Managers (B)	\$58.12	\$55.49	\$65.61	\$120,900
[^] Management Analysts (B)	\$46.57	\$44.18	\$52.87	\$96,900
Market Analysts and Marketing Specialists (B)	\$35.22	\$34.01	\$43.24	\$73,300
[^] Project Management and Business Operations Specialists (B)	\$47.54	\$46.11	\$53.95	\$98,900
Purchasing Managers (B)	\$63.55	\$61.47	\$71.96	\$132,200
Appraisers and Assessors of Real Estate (B)	\$37.74	\$36.25	\$42.11	\$78,500
Loan Officers (B)	\$41.16	\$41.26	\$42.18	\$85,600

Average hourly wage based on listed occupations
(HS = High School Diploma; PSC = Postsecondary Certificate; A = Associates Degree; B = Bachelor's Degree;
M = Master's Degree; D = Professional or Doctorate Degree)

HD Average wages based on listed occupations
[^]High Demand Occupation



CONTINUING EDUCATION AND TRAINING

Program

- AS Business Administration
- BA Business Administration
- BA Business Administration
- BA Business Administration
- MS Business Analytics
- MBA Business Administration
- MS Business Analytics

College

- Victor Valley CC
- Cal State San Bernardino
- Azusa Pacific University
- University of La Verne
- Cal State San Bernardino
- Cal Poly Pomona
- UC Riverside

For information on VVC's certificate:

<https://catalog.vvc.edu/degrees-certificates/business-real-estate-escrow/basic-business-real-estate-ca/>

LOCAL EMPLOYERS

Employer

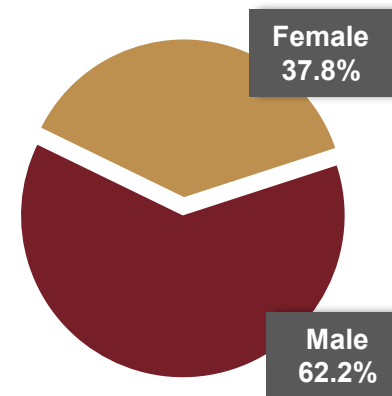
- Desert Accounting Service
- Desert Community Bank
- HD Association of Realtors
- Next Home Liberty
- Premier One Realty
- Raymond James
- Saddlerock Reverse Mortgage



Website

- <https://www.das1040.com/home>
- <https://dcbk.org/about-us/careers.html>
- <https://vvar.com/>
- <http://nexthomeliberty.com/>
- <http://www.vvmls.com/>
- <https://www.raymondjames.com/careers>
- <http://saddlerockreverse.com/>

**Current Gender
Breakdown**



Serving the High Desert Region